

ScrumStart Trust Pricing Model

SCRUMSTART



4 different pricing models ensure highest transparency in our pricing



Flat-base Transparent Trust Pricing: Here ScrumStart will expose every cost to the client and add a markup of agreed percent on top of the entire cost. It is exactly the same as captive companies work with a cost plus x% as a markup on everything.



Differential Transparent trust pricing: In this model, ScrumStart will divide the expenses into different categories and each category (Manpower, Infrastructure, ad-hoc expense, etc.) will be charged with a different markup.



Block Trust Pricing: Expenses are divided into three blocks; Manpower cost, Infrastructure cost & Management Cost. ScrumStart will fix the hourly rate for Infrastructure & Management while the manpower cost that constitutes more than sixty percent of the cost will be transparent and an agreed markup will be charged on the same. There will be annual escalation on the fixed blocks.



Fixed Trust Pricing: As the name suggests, this pricing will be fixed hourly rate as any other third party quotes, however the method of arriving that rate will be shared with the client on their demand. This is the desired model when the need of the client is project based and client is not ready to take account of resources beyond the duration of the project.

** Transparent pricing will be subject to compliance of tax rules. Details available on request.

What to understand what can you save from your existing outsourcing contracts and how a Virtual Captive can fit your needs?

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